## BALANCE SHEET

Quarter 1/2011

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 5,926,362,703,484 | 5,668,990,330,410 |
| I. Cash and cash equivalents | 110 |  | $\mathbf{9 0 , 6 5 1 , 0 9 3 , 2 3 1}$ | 801,469,529,646 |
| 1. Cash | 111 |  | 316,585,952 | 525,389,587 |
|  | 112 |  | 90,334,507,279 | 800,944,140,059 |
| II. Short-term financial investments | 120 |  | 8,084,388,889 | - |
| 1. Short-term investments | 121 |  | --------------------- | - |
| 2. Provision for devaluation of short--term security investments | 129 |  | 8,084,388,889 |  |
| III. Receivables | 130 |  | 2,397,834,804,833 | 2,348,869,739,598 |
| 1. Trade accounts re-----------1vables | 131 |  | 1,613,021,842,266 | 1,741,205,163,657 |
| 2. Advances to suppliers | 132 |  | 777,316,633,519 | 601,917,741,080 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progre--------10 | 134 |  |  |  |
| 5. Other receivables | 138 |  | 7,496,329,048 | 5,746,834,861 |
| 6. Provision for short-term bad receivables | 139 |  | --------------------------- |  |
| IV.Inventories | 140 |  | 3,033,389,622,488 | 2,468,991,540,031 |
| 1.Inventories | 141 |  | 3,033,389,622,488 | 2,468,991,540,031 |
|  | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 396,402,794,043 | 49,659,521,135 |
| 1. Short-term prepaid expenses | 151 |  | 121,696,142,574 | 10,230,501,990 |
| 2.VAT deductible | 152 |  |  | 38,984,603,581 |
| 3. Tax and accounts receivable from State budget | 154 |  |  | ----------------------- |
| 4. Other short-term assets | 158 |  | 176,-765,-017,657 | 444,415,564 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 2,133,055,376,421 | 1,995,326,826,124 |
| I. Long-term receivables | 210 |  |  | 1------------------ |
| 1. Long-term receivables from customer------1 | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable(*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 1,949,734,---------37, | 1,819,506,--------23,662 |
| 1. Tangible fixed assets | 221 |  | 1,598,975,416,059 | 1,641,887,761,991 |
| - Historical cost | 222 |  | 2,458,893,574,082 | 2,445,674,791,370 |
| - Accumulated depreciation | 223 |  | (859,918,158,023) | (803,787,029,379) |
| 2. Finance leases fixed assets | 224 |  | ---------------- | ---------------- |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 11,747,081,319 | 12,079,044,689 |
| - Historical cost | 228 |  | 12,426,058,684 | 12,426,058,684 |
| - Accumulated depreciation | 229 |  | (678,977,365) | (347,013,995) |
| 4. Construction in progress expenses | 230 |  | 339,011,940,055 | 165,539,316,982 |
| IIII. Property investment | 240 |  | -- | ---------------- |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | ------------------- | ----------------- |
| IV. Long-term financial investments | 250 |  | 15,698,702,253 | 12,761,202,253 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  | 12,-------------202, |
| 3. Other long-term investments | 258 |  | ------------------- | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | ---------------- | ---------------- |
| V.Other long-term assets | 260 |  | 167,622,236,735 | 163,059,500,209 |
| 1. Long-term prepaid expenses | 261 |  | 167,620,507,565 | 163,059,500,209 |
| 2. Deferred income tax assers | 262 |  | 1,729,170 |  |
| 3. Others | 268 |  | - | - |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 8,059,418,079,905 | 7,664,317,156,534 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300 $=310+330$ ) | 300 |  | 5,074,600,119,949 | 4,837,390,810,942 |
| İ. Short-------------- | 310 |  | 4,186,115,762,176 | 4,050,058,127,663 |
| 1. Short-term borrowing and debts | 311 |  | 2,649,103,409,251 | 2,991,507,703,467 |
| 2. Trade accounts payable | 312 |  | 572,836,789,096 | 611,363,561,295 |
| 3. Advances from customers | 313 |  | 667,279,225 | 2,021,486,957 |
| 4. Taxes and liabilities to State-------10d | 314 |  | 51,952,200,180 | 85,780,079,400 |
| 5. Payable to employees | 315 |  | 1,792,220,761 | 2,208,429,783 |
| 6. Payable expenses | 316 |  | 267,135,960,346 | 31,595,844,497 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 636,198,567,338 | 316,974,259,718 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 6,429,335,979 | 8,606,762,546 |
| II. Long-term liabilities | 330 |  | 888,484,357,773 | 787,332,683,279 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | -------------- | ------------------- |
| 4. Long-term borrowing and debts | 334 |  | 888,306,028,548 | 787,154,354,054 |
| 5. Deferred income tax | 335 |  | 178,329,225 | 178,329,225 |
| 6. Provision for unemployment allowance | 336 |  | ------------ | ------------ |
| 7. Provision for long-term liabilities | 337 |  | -------------- | ------------------ |
| B. OWNER'SEQUITY $(400=410+430)$ | 400 |  | 2,978,977,794,-310-1-1-1 | 2,821,086,179,946 |
| I. Capital sources and funds | 410 |  | $\mathbf{2 , 9 7 8 , 9 7 7 , 7 9 4 , 3 1 0}$ | $\mathbf{2 , 8 2 1 , 0 8 6 , 1 7 9 , 9 4 6}$ |
| 1. Paid-in capital | 411 |  | 1,874,499,510,000 | 1,874,499,510,000 |
| 2. Capital surplus | 412 |  | 35,000,000,000 | 35,000,000,000 |
| 3. Other capital of owner | 413 |  | ------------------------ |  |
| 4. Treasury stock | 414 |  | (30,959,851,000) | (16,992,-572,-000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 2,409,484,237 | ------------------- |
| 7. Investment and development fund | 417 |  | 207,630,629,035 | 207,630,629,035 |
| 8. Financial reserve fund | 418 |  | 43,715,312,445 | 43,715,312,445 |
| 9.Other fund belong to owner's equity | 419 |  | ---------------------------- | --------------------------- |
| 10. Retained profit | 420 |  | 846,-782,709,593 | 677,-----------76 |
| 11. Capital for construction work | 421 |  |  |  |
| III. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 5,840,165,646 | 5,840,165,646 |
| TOTAL RESOURCES | 440 |  | 8,059,418,079,905 | 7,664,317,156,534 |

## INCOME STATEMENT

Quarter 1/2011

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 2,929,966,881,083 | 2,281,434,266,617 | 2,929,966,881,083 | 2,281,434,266,617 |
| 2. Deductions | 02 |  | 5,249,281,940 |  | 5,249,281,940 |  |
| 3. Net sales and services | 10 |  | 2,924,717,599,143 | 2,281,434,266,617 | 2,924,717,599,143 | 2,281,434,266,617 |
| 4. Cost of goods sold | 11 |  | 2,457,785,239,812 | 1,862,913,403,704 | 2,457,785,239,812 | 1,862,913,403,704 |
| 5. Gross profit | 20 |  | 466,932,359,331 | 418,520,862,913 | 466,932,359,331 | 418,520,862,913 |
| 6. Financial income | 21 |  | 26,012,473,000 | 27,085,874,035 | 26,012,473,000 | 27,085,874,035 |
| 7. Financial expenses | 22 |  | 281,714,428,634 | 163,506,126,489 | 281,714,428,634 | 163,506,126,489 |
| Include: Interest expense | 23 |  | 67,618,758,349 | 47,388,770,998 | 67,618,758,349 | 47,388,770,998 |
| 8. Selling expenses | 24 |  | 6,255,224,321 | 5,424,495,616 | 6,255,224,321 | 5,424,495,616 |
| 9. General \& administrative expenses | 25 |  | 19,213,000,871 | 7,712,315,763 | 19,213,000,871 | 7,712,315,763 |
| 10. Net operating profit | 30 |  | 185,762,178,505 | 268,963,799,080 | 185,762,178,505 | 268,963,799,080 |
| 11. Other income | 31 |  | 15,000,000 | ------- | 15,000,000 | --------- |
| 12. Other expenses | 32 |  | 8,648,813,974 | 6,683,254,297 | 8,648,813,974 | 6,683,254,297 |
| 13. Other profit | 40 |  | (8,633,813,974) | (6,683,254,297) | (8,633,813,974) | (6,683,254,297) |
| 14. Profit or loss in joint venture | 45 |  | 2,937,500,000 |  | 2,937,500,000 |  |
| 15. Profit before tax $(50=30+40)$ | 50 |  | 180,065,864,531 | 262,280,544,783 | 180,065,864,531 | 262,280,544,783 |
| 16. Current corporate income tax expenses | 51 |  | 10,618,184,574 | 10,208,068,851 | 10,618,184,574 | 10,208,068,851 |
| 17. Deferred corporate income tax expenses | 52 |  | 1,729,170 | 536,916,698 | 1,729,170 | 536,916,698 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 169,445,950,787 | 251,535,559,234 | 169,445,950,787 | 251,535,559,234 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 169,445,950,787 | 251,535,559,234 | 169,445,950,787 | 251,535,559,234 |
| 19. EPS (VND/share) | 70 |  | 909.35 | 1,543.00 | 909.35 | 1,543.00 |

## CASH FLOW STATEMENT

Quarter 1/2011 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 3,316,363,283,715 | 2,827,565,158,233 |
| 2. Cash paid for supplier | 02 |  | (2,938,495,037,881) | (2,262,002,816,640) |
| 3. Cash paid for employee | 03 |  | $(18,135,144,292)$ | $(15,108,171,737)$ |
| 4. Cash paid for interest | 04 |  | (68,603,287,471) | (43,284,665,730) |
| 5. Cash paid for corporate income tax | 05 |  | (20,000,000,000) | (8,624,987,078) |
| 6. Other receivables | 06 |  | (21,153,571,104) | 5,750,962,768 |
| 7. Other payables | 07 |  | (628,120,918,653) | (118,973,847,964) |
| Net cash provided by (used in) operating activities | 20 |  | (378,144,675,686) | 385,321,631,852 |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (815,720,518) | - |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  |  | ----------------------- |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | $(1,025,000,000,000)$ | (471,252,916,667) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 1,016,180,833,333 | 259,000,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 10,512,874,762 | 19,442,561,932 |
| Net cash used in investing activities | 30 |  | 1,877,987,577 | (192,810,354,735) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 45,200,000,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (13,967,-------19,000) | (200,000,000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 2,400,510,720,253 | 1,280,459,177,866 |
| 4. Cash paid to principal debt | 34 |  | (2,721,093,354,985) | (1,955,077,915,366) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (1,834,574) |  |
| Net cash (used in) provided by financing activities | 40 |  | (334,551,748,306) | (629,618,737,500) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (710,818,436,415) | (437,107,460,383) |
| Cash and cash equivalents at beginning of year | 60 |  | 801,469,529,646 | 557,506,308,294 |
| Influence of foreign exchange fluctuation | 61 |  |  | 449,830,379 |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 90,651,093,231 | 120,848,678,290 |

